



Robert S. Littell

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[Download] The Heart and Art of NetWeaving: Building Meaningful Relationships One Connection At a Time

The Heart and Art of NetWeaving: Building Meaningful Relationships One Connection At a Time

Robert S. Littell : The Heart and Art of NetWeaving: Building Meaningful Relationships One Connection At a Time before purchasing it in order to gage whether or not it would be worth my time, and all praised The Heart and Art of NetWeaving: Building Meaningful Relationships One Connection At a Time:

0 of 0 people found the following review helpful. Book: the Heart and Art of NetWeaving: Building Meaningful Relationships One Connection at the TimeBy A. ChoicesThis book describes the heart and soul of networking by giving something of value, i.e., a resource or tip or introduction, to the other person to "weave" a net of valuable people around and through your life. It's worth the time to experiment with this process to help create a meaningful network helping yourself and many others.2 of 2 people found the following review helpful. Helping Others with Their Jigsaw PuzzlesBy Bill Lampton, Ph.D. [[VIDEOID:moJV1LNVHAPNNR]]The subtitle of this book captures its essence: "Building Meaningful Relationships One Connection at a Time." This sounds, you might think, like a book on traditional networking. Fortunately, that's not the case. There are enough of those books around, for one thing. Also, there is great merit in the fresh approach Robert Littell identifies as NetWeaving. Throughout his highly successful career in insurance sales, Littell deviated from the traditional approach to networking which--valuable though it has been for many people--revolves around the "what's in it for me" concept. He champions a form of relationship building that has no hidden, self-promoting agenda, no expectation of reciprocity equal to the help he has given in introducing powerful people to each other. Littell encourages readers to become "NetWeaving Ambassadors,"

positioning himself as "Chief NetWeaver." I invite you to watch my video review. Then buy the book, and start practicing "matchmaking in action." I did that, and I benefit every day from helping others find the missing pieces to their jigsaw puzzles. 0 of 0 people found the following review helpful. Fantastic Book - can't believe it's out of print! By Coach Donna I had the great fortune of reading this fabulous book that teaches what we all know to be true... and then meeting the author, who is one of the most authentic -practice what you preach - human beings on the planet. You can only get this 2nd hand... and I say - get one while you can!

Information on how to network for business contacts.